

GALILEO Guide Focalpoint Shopping

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FOCALPOINT SHOPPING

General overview

Focalpoint Shopping provides a cryptic terminal emulation transaction (**FS**) to both leisure and corporate agencies to perform fare shopping from the Focalpoint window. It revolutionises and merges the cumbersome manual comparison of tariff data and seat availability into a single request. Integrating this new workflow into business processes will save time and give faster access to lower fares. It increases efficiency and improves customer service. Focalpoint Shopping now provides instant access to the wealth of Galileo 360° Fares and searches for low fare options and available flights using a fast and efficient cryptic transaction incorporating a wide variety of options to customise and streamline the search:

- Focalpoint Shopping is able to interrogate all public, private and net fare content housed within the Galileo 360° Fares database
- Up to 8 flight segments are handled by a single request
- Up to 9 passengers can be included in each transaction
- One-way, round-trip, circle trip, single and double open-jaw itineraries supported
- Low fare searches can be performed with or without booked itinerary
- Pricing and Availability modifiers can be used to influence the search process and provide customised results

Focalpoint Shopping returns many flight and price combinations. It is fast and easy to use. A multitude of modifiers allows the travel professional to refine the search in compliance with client expectation. This new tool will now allow travel consultants to respond to requests for complex travel itineraries more quickly and with ease.

Focalpoint Shopping with booked itinerary



Introduction

Focalpoint Shopping provides the ability to search for alternative low fare options from an existing itinerary. When invoked from a booked itinerary, Focalpoint Shopping will identify the necessary origin, destination, travel dates and number of passengers from the Booking File and search for alternative airline or airline combinations applicable.

The following considerations should be noted when searching for low fares with a booked itinerary:

- ✚ The first response is always a Best Buy quote (**FQBB**) on the booked itinerary. However, it may not be the lowest fare as additional flight options may be less expensive.
- ✚ Since flight options that follow are in low-to-high order, it is possible that pricing option 1 (**the FQBB**) may also appear in a later pricing option as part of that fare grouping.
- ✚ The **FQBB** could fail because of a fare quote or a system issue. In this case, an error message will display in place of the best buy response, but the usual alternate pricing options may still be returned following the error and would be available to book.

Procedure

1.1 SACKY/ARCHIBALDMR					
1.	EK	788	Y	20SEP	ACCDXB AK1 1730 #0550 SU
2.	EK	787	Y	11OCT	DXBACC AK1 0730 1200 SU

The basic request consists of the transaction code of:



Output:

```
(1) TTL OF 15 PRICING OPTIONS AND 230 ITINERARY OPTIONS RETURNED
(2) PRICING OPTION 1 - BOOKED ITIN
(3) LOWER FARE AVAILABLE          TOTAL AMOUNT  150.40USD
    ADT                            TAX INCLUDED
(4) 1 BA 428 O 10JUN LHR AMS 0705 0920 WE 320 ONCLON2  E
    2 BA 423 O 12SEP AMS LHR 0720 0735 SA 319 ONCLON2  E
(5) >FSK1·      >*FS1·      >FQN1·
(6) PRICING OPTION 2          TOTAL AMOUNT  112.40USD
    ADT                            TAX INCLUDED
    1 BD 113 E 10JUN LHR AMS 1900 2110 WE 319 EOWBMI  E
    2 BD 100 E 12SEP AMS LHR 0720 0740 SA 319 EOWBMI  E
(7) >FSK2·      >*FS2·      >FQN2·      >MORE*2·
    PRICING OPTION 3          TOTAL AMOUNT  127.40US
    ADT                            TAX INCLUDED
    1 BD 103 N 10JUN LHR AMS 0810 1030 WE 319 NOWBMI  E
    2 BD 100 E 12SEP AMS LHR 0720 0740 SA 319 EOWBMI  E
(8) >FSK3·      >*FS3·      >FQN3·      >MORE*3·
    TAB AND ENTER
```

- (9) >FSMORE· (VIEW ADDITIONAL PRICING OPTIONS)
>FS*· (RETURN TO PRICING OPTION SCREEN)
- (10) TAB AND ENTER OPTION NUMBER
- >FSK· (REBOOK/CANCEL OPTION)
- >*FS· (VIEW FARE DETAIL DISPLAY)
- >FQN· (VIEW RULES DISPLAY)
- >MORE*· (VIEW MORE ITINERARIES WITHIN AN OPTION)

Explanations:

- (1) This response displays 15 pricing options and 230 itinerary options.
- Pricing options are returned in low-to-high fare order and may involve the same fare with several different itineraries. These itineraries are known as itinerary options within the pricing option group.
- (2) The first pricing option is corresponding to a best buy quotation (**FQBB**)
- (3) This best buy quotation is the best available fare and is already booked
- (4) Itinerary detail of the best buy quotation
- (5) ***FS1** Enables you to display the fare details of the pricing option 1
FQN1 Enables you to display the fare rules of the pricing option 1
- (6) The second pricing option is the lowest available fare/itinerary found by the system
- (7) **FSK2** Enables you to rebook the passenger on the displayed itinerary
- (8) **MORE*3** Enables you to display more itinerary options for pricing option 3
- (9) **FSMORE** Allows you to view additional screens of both pricing options and itinerary options, if applicable.

Note: Search results are grouped in bundles of 8. If less than 8 results are returned, **FSMORE** input will not appear on the screen.

FS*	Allows you to redisplay the results screen.
FS -	Allows you to move back to the previous screen
(10) FSK	Enables you to rebook the desired pricing option (pricing option number must be appended)
*FS	Enables you to display the fare details of the desired pricing option (Pricing option number must be appended)
FQN	Enables you to display the fare rules of the desired pricing option (Pricing option number must be appended)
MORE*	Enables you to display additional itinerary options for the desired pricing option (Pricing option number must be appended)

Point to Note

All these inputs may easily be activated with the **tab** and **enter** keys.

Follow-up entries:

Display the fare details of the pricing option 2:

 ***FS2**

Output:

```
>FS.

ADDITIONAL TAXES, SURCHARGES, OR FEES MAY APPLY

FS-1 ADT
SUM IDENTIFIED AS UB IS A PASSENGER SERVICE CHARGE
NONREF / FEE FOR CHANGE
RATE USED IN EQU TOTAL IS BSR 1GBP - 1.453911USD
LAST DATE TO PURCHASE TICKET: 01MAY09
E-TKT REQUIRED
LON BD AMS 14.02EOWBMI BD LON 14.02EOWBMI NUC28.04END ROE0.71321
1
FARE GBP 20.00 EQU USD 29.00 XT 14.50GB UB30.80 CJ16.70 RN18.80
VV2.60 TOT USD 112.40
```

Move back to the previous screen:

➔ **FS-**

Display the fare component overview of pricing option 2:

➔ **FQN2**

Output:

QUOTE 2			
FARE COMPONENT BASIS			
1	LHR-AMS	EOWBMI	RULE/ROUTE APPLIES
2	AMS-LHR	EOWBMI	RULE/ROUTE APPLIES

Choose the fare component 1 to display the fare rules:

➔ **FN1 or FN1/ALL or FN1/S or FN1/16**

Output:

>FN1	
QUOTE 001	
1	LONAMS 10JUN09 BD NUC 14.02 EOWBMI STAY---/12MBK-E
	0.APPLICATION 4.FLT APPS 5.ADV RES/TKTG 7.MAX STAY
	8.STOPOVERS 10.COMBINATIONS 15.SALES RESTR 16.PENALTIES
	18.TKT ENDORSE 19.CHILDREN

Redisplay the pricing option:

➔ **FS***

Output:

TTL OF 15 PRICING OPTIONS AND 236 ITINERARY OPTIONS RETURNED	
...	
PRICING OPTION 3	TOTAL AMOUNT 127.40USD
ADT	TAX INCLUDED
1	BD 103 N 10JUN LHR AMS 0810 1030 WE 319 NOWBMI E
2	BD 100 E 12SEP AMS LHR 0720 0740 SA 319 EOWBMI E
>FSK3-	>*FS3- >FQN3- >MORE*3-
...	

Display more itinerary options for pricing option 3:

 **MORE*3**

Output:

>MORE*3

MORE 1	TOTAL AMOUNT	127.40USD
ADT	TAX INCLUDED	
1 BD 103 N 10JUN LHR AMS 0810 1030 WE 319 NOWBMI	E	
2 BD 100 E 12SEP AMS LHR 0720 0740 SA 319 EOWBMI	E	
>FSK1·	>*FS1·	>FQN1·
MORE 2	TOTAL AMOUNT	127.40USD
ADT	TAX INCLUDED	
1 BD 103 N 10JUN LHR AMS 0810 1030 WE 319 NOWBMI	E	
2 @BD 112 E 12SEP AMS LHR 1940 1955 SA ER4 EOWBMI	E	
>FSK2·	>*FS2·	>FQN2·
...		

Redisplay the pricing option:

 **FS***

Rebook the passenger according to the pricing option 2:

 **FSK2**

Output:

>FSK2·

ADDITIONAL TAXES, SURCHARGES, OR FEES MAY APPLY

FS-1 ADT

SUM IDENTIFIED AS UB IS A PASSENGER SERVICE CHARGE

NONREF / FEE FOR CHANGE

RATE USED IN EQU TOTAL IS BSR 1GBP - 1.453911USD

LAST DATE TO PURCHASE TICKET: 01MAY09

E-TKT REQUIRED

LON BD AMS 28.04NOWBMI BD LON 14.02EOWBMI NUC42.06END ROE0.71321

1

FARE GBP 30.00 EQU USD 44.00 XT 14.50GB UB30.80 CJ16.70 RN18.80
 VV2.60 TOT USD 127.40

Follow - up entries (Contd.)

Display your Booking file with:

 *R

Output:

1.1SACKEY/ARCHIBALDMR
 1. BD 103 N 10JUN LHRAMS HS1 0810 1030 O WE
 2. BD 112 E 12SEP AMSLHR HS1 1940 1955 O SA

Quote the fare to be stored in the Booking File with:

 **FQBBCBD or FQCBD**

Format examples

As with booked itinerary requests, the shopping command is prefixed with the transaction code **FS**.

Basic entries:

Examples:

Input formats:	Descriptions:
FS	Standard pricing request
FSA	Standard pricing request regardless of availability

Description of pricing and availability modifier

Pricing modifiers are used in pricing the itinerary results returned to screen.

Availability modifiers are used to influence the search performed to retrieve flights.

There are no limits on the number of pricing or availability modifiers that can be used in any single transaction. However, the maximum number of input characters allowed in any transaction is 256. This figure includes the 2 character **FS** prefix.

When used together, pricing modifiers must be specified **before** availability modifiers.

The following tables contain a full list of pricing and availability modifiers that are available for use with Focalpoint Shopping. Note that some modifier commands are new to Galileo.

Pricing modifiers

Any shopping request is preceded by the transaction code **FS**, then the appropriate modifiers are entered. Pricing modifiers must be specified before availability modifiers in the format and are preceded by 1 plus sign (+). Multiple pricing modifiers are separated by a / (slash).

Note: Should multiple booking classes be returned as a result of lower passenger type code (**PTC**) pricing – users will need to create separate booking files for each pricing solution returned in the classes.

Examples:

Pricing modifiers list	+
Descriptions	Examples
All ATPCO Passenger Types (*PTC)	FS+*PTC
Specific ATPCO Passenger Type Note: Up to 4 PTC's can be processed by a single request.	FS+*STU
Only this ATPCO Passenger Type (**PTC)	FS+**STU
Discount pricing (*RPnn, *FAnn, *FTnn) Discount percent, Discount amount, Discount amount after taxes For discount amount North America – prorate discount by fare component International – reduce from total of journey Discount amount after taxes – applies to North American itineraries only	FS+*RPnn, FS+*FAnn, FS+*FTnn
Increase pricing (*IPnn, *IFnnnn) Increase percent, Increase amount	FS+*IPnn, FS+*IFnnnn
Name select	FS+Pn
Multiple name fields	FS+Pn.n

Specific passenger within a name field	FS+Pn-n
Multiple passengers within name fields	FS+Pn.n.n-n
Multiple passenger types name select	FS+Pn-n.n-n*PTC
Private fares with account code – up to one permitted. Account code up to 20 characters is accepted For APF, an account code and Rule ID is accepted (maximum of 4 characters for the Rule ID).	FS+-ACCT CODE FS+-ACCT CODE@@RULE ID
Private fares with account code and Pseudo City Code	FS+-ACCT CODE+PCC
Agency private fares only	FS+:G
Airline private fares only	FS+:A
Private fares only with account code	FS+-ACCT CODE/:P
Private fares only	FS+:P
Public fares only	FS+:N
Net fares only	FS+:C
Plating Carrier	FS+Ccx
Ticketing agency modifier	FS+TAxxxx where xxxx = PCC of ticketing agency
No penalty greater than nn percent No minimum stay restrictions No minimum/maximum stay restrictions No maximum stay restrictions No advance purchase restrictions No restrictions	FS+PEnn PE00 = for no penalty FS+:NM FS+:MM FS+:NX FS+:AP FS+:NR
Currency override (USD, CAD, EUR or the national currency of a Euro zone country)	FS+:EUR
Specify sale and/or ticketing Cities (selling and ticketing in a city specified or city one is selling city and city two is ticketing city)	FS+.CTY Selling and ticketing city is specified FS+CTYCTY City one is selling city, city two is ticketing city
Segment(s) selection	FS+Sn.n Specific segments FS+Sn-n Range of segments FS+Sn-n.n-n Range of segments and

	specific segments
Select all segments including unconfirmed	FS+ALL New to Galileo
Electronic or paper ticket only	FS+ET Electronic ticket only FS+PT Paper ticket only
Specify stopover segment(s)	FS+On Stopover at specific segment FS+On.n Stopover at specific segments
Connection modifier	FS+Xn Connection at specific segment FS+Xn.n Connection at specific segments
Tax exempt	FS+TE All taxes can be exempt FS+TE-Tax code Exempt specific tax code FS+TE-tax code.tax code Exempt multiple tax codes FS+TE-country code* Exempt all taxes applicable to a specific country
Maximum desired fare	FS+Mnnn

Availability modifiers

Any shopping request is preceded by the transaction code **FS**, then the appropriate modifiers are entered. Availability modifiers must be specified after pricing modifiers in the format and are preceded by 2 plus signs (**++**). Multiple availability modifiers are separated by a / (slash).

Examples:

Availability modifiers list	++
------------------------------------	-----------

Descriptions:	Examples:
Include carrier	FS++BA
Include only this carrier	FS++BA#
Include carriers (max of 3)	FS++LX/AF/OS
Include only these carriers (max of 3)	FS++LX#/AF#/OS#
Exclude carriers (max of 3)	FS++CX-/SQ-/AI-
Alliance carriers	FS++//*A STAR ALLIANCE FS++//KL KL/NW ALLIANCE FS++//*S SKYTEAM FS++//*O ONEWORLD
Exclude alliance carriers	FS++//+A-
Days earlier (up to 330)	FS++-nnn number of days
Days later (up to 330)	FS++#nnn number of days
Include City (Airport midpoint)	FS++.CTY
Exclude City (Airport midpoint)	FS++.CTY
Flight types	FS++.D Combination of direct flights and non-stop flights FS++.C Connections only FS++.SI Single interline connections only FS++.SO Single online connections only FS++.DI Double interline connections only FS++.DOX Double online connections only
Multiple airports	FS++M Consider all multiple airports in the Origin and/or destination of the Itinerary
Cabin preference	FS++-FIRST First Class FS++-BUSNS Business Class FS++-ECON Economy Class
Time of day	FS++.M Morning flights (0001-1000) FS++.N Noon flights (1001-1600) FS++.E Evening flights (1601-2359) Above entries allow for time overlap if no flights available during time band FS++.M# Morning flights only (0001-1000) FS++.N# Noon flights only (1001-1600) FS++.E# Evening flights only (1601-2359)
Departure time	FS++DTnn Up to 24 hours
Arrival time	FS++ATnn Up to 24 hours
Journey time	FS++JTnn Up to 99 hours
Itinerary as booked (I)	FS++I Booked itinerary only

Combining modifiers

You can combine pricing and availability modifiers to customise your search in order to meet the needs of your customer.

△ Remember that pricing modifiers precede any availability modifiers.

Examples:

Input formats:	Descriptions:
FS+P1++BA#	Pricing request: 1. for only the person number indicated 2. for flights only with the carrier indicated
FS+P1/S1.4++BA#	Pricing request: 1. for only the person number indicated 2. for only the segment numbers indicated 3. for flights only with the carrier indicated
FS+P1++BA#/-BUSNS	Pricing request: 1. for only the person number indicated 2. for flights only with the carrier indicated 3. for flights only in the cabin class indicated
FS+P1/S1.4++BA#/-BUSNS	Pricing request: 1. for only the person number indicated 2. for only the segment numbers indicated 3. for flights only with the carrier indicated 4. for flights only in the cabin class indicated
FS+.../.../...++.../.../...	Pricing request for: FS = Focalpoint Shopping identifier + = Pricing modifier identifier ... = 1 st pricing modifier / = mandatory slash ... = 2 nd pricing modifier / = mandatory slash ... = 3 rd pricing modifier, etc ++ = Availability modifier identifier ... = 1 st availability modifier / = mandatory slash ... = 2 nd availability modifier / = mandatory slash ... = 3 rd availability modifier, etc

Shopping regardless of Availability

The modified shopping command of **FSA** can be used to bypass airlines availability and link status in order to return the lowest possible shopping solution. This is similar to current functionality offered by Fare Quote Best Buy (FQBA).

Focalpoint Shopping without booked itinerary

Introduction

Focalpoint Shopping will provide the option to search for low fare options from both **booked** and **non-booked** itineraries. This facility allows a user to input up to 8 city pairs or 8 segments. This type of search is most suited to the speculative leisure market, and will provide leisure agencies users with a powerful and flexible tool with which to provide maximum choice to the end customer.

Use of modifiers allows the user to customise the search parameters. Not all modifiers described in the previous pages are available for use with non-booked itinerary requests.

The following considerations should be noted when searching for low fares without a booked itinerary:

- ✓ If a carrier code is not specified the default search will include 'YY' fares
- ✓ If city codes (versus airport codes) are used the search will include both city and airport fares in the pricing process
- ✓ A date input is required for each sector and that date option is maintained for each subsequent sector until another new date is entered
- ✓ Each city pair is validated as a stopover unless the same date is entered for the next city pair, or a connection modifier is used
- ✓ Modifiers can be used and are identified as segment or itinerary modifiers or both. If both segment and itinerary modifiers are identified, the itinerary level instruction takes priority. E.g.: FSBRU15JULROM/**SN20JULBRU++/LH** Addition of ++/LH as an itinerary level modifier overrides the segment level request for carrier SN preference between BRU and ROM
- ✓ If both pricing and availability Modifiers apply to an entire request, the first pricing modifier is preceded by a single plus sign (+). If there are no pricing modifiers in the request then the first availability modifier is preceded by the double plus sign (++)

Procedure

The basic request consists of the transaction code of:

FSACC10OCTDXB20NOVACC

Output:

TTL OF 5 PRICING OPTIONS AND 6 ITINERARY OPTIONS RETURNED

PRICING OPTION 1 TOTAL AMOUNT 1030.40USD
 ADT TAX INCLUDED
 1 ET 906 V 10OCT ACC ADD 1055 1950 SA 757 VEE2MGH E
 2 ET 600 V 10OCT ADD DXB 2215 #0300 SA 767 VEE2MGH E
 3 ET 601 V 20NOV DXB ADD 0500 0745 FR 767 VEE2MGH E
 4 ET 907 V 20NOV ADD ACC 1030 1330 FR 757 VEE2MGH E
 >FSK1. >*FS1. >FQN1. >MORE*1.

PRICING OPTION 2 TOTAL AMOUNT 1098.40USD
 ADT TAX INCLUDED
 1 KQ 509 L 10OCT ACC NBO 2050 #0530 SA 738 LPX3MGH E*
 2 KQ 312 L 11OCT NBO DXB 0730 1355 SU 738 LPX3MGH E*
 3 KQ 311 Q 20NOV DXB NBO 0235 0640 FR 767 QPX2MGH E*
 4 KQ 510 Q 20NOV NBO ACC 0930 1210 FR 738 QPX2MGH E*
 >FSK2. >*FS2. >FQN2.

PRICING OPTION 3 TOTAL AMOUNT 1568.80USD
 ADT TAX INCLUDED
 1 LH 567 W 10OCT ACC FRA 2300 #0725 SA 333 WLRCGH E
 2 LH 630 W 11OCT FRA DXB 1455 2250 SU 744 WLRCGH E
 3 LH 631 W 20NOV DXB FRA 0210 0555 FR 744 WLRCGH E
 4 LH 564 W 20NOV FRA1ACC 1115 1825 FR 346 WLRCGH E
 >FSK3. >*FS3. >FQN3.

...
 TAB AND ENTER
 >FS*. (RETURN TO PRICING OPTION SCREEN)

TAB AND ENTER OPTION NUMBER
 >FSK. (REBOOK/CANCEL OPTION)
 >*FS. (VIEW FARE DETAIL DISPLAY)
 >FQN. (VIEW RULES DISPLAY)
 >MORE*. (VIEW MORE ITINERARIES WITHIN AN OPTION)

Explanations and follow-up entries are used in the same manner as with Focalpoint Shopping with Booking File (see pages 5–9)!

Format Examples

As with booked itinerary requests, the shopping command is prefixed with the transaction code **FS**, followed by a minimum of an origin city/airport code, date of travel and a destination city/airport code:

Basic entries:

Examples:

Input formats:	Descriptions:
FSACC10OCTDXB	One way pricing request
FSACC10OCTDXB20NOVACC	Round trip pricing request
FSACC10OCTDXB20NOVSIN30DECACC	Circle trip pricing request
FS2ACC10OCTDXB20NOVACC	Pricing request for two adult passengers
FSACC10OCTDXB –AUH20NOVACC	Pricing request with surface sector
FSACC10OCTX-DXB SIN20NOVX-DXBACC	Pricing request with connecting points

Basic entries with segment modifiers (only possible with Focalpoint Shopping without Booking File):

Examples:

Input formats:	Descriptions:
FSACC10OCTDXB/EK20NOVACC/GO#	Round-trip pricing request with preferred carriers for each sector. 1 st sector – Emirates 2 nd sector – GIA only
FSACC10OCTDXB-FIRST20NOVACC-BUSNS	Round-trip pricing request with preferred cabin class for each sector. 1 st sector – First Class 2 nd sector – Business Class
FSACC10OCTDXB.M20NOVACC.E#	Round-trip pricing with preferred time on each sector. 1 st sector – morning 2 nd sector – evening only
FSACC10OCTDXB.D20NOVACC.SO	Round-trip pricing request with preferred flight types: 1 st sector – Direct flight 2 nd sector – Single Online connection

Format examples cont.

Pricing modifiers are used in the same manner as with Focalpoint Shopping from Booking File (see pages 10 & 11):

Examples:

Input formats:	Descriptions:
FSZRH10JANDXB20JANZRH+*C10	Pricing request for one passenger – 1 Child aged 10 years
FS2ZRH10JANDXB20JANZRH+P1.2*C07	Pricing request for two passengers – 1 Adult and 1 Child aged 7 years
FSZRH10JANDXB20JANZRH+:P	Pricing request with private fares only
FSZRH10JANDXB20JANZRH+-ACCT	Private fares with account code
FSZRH10JANDXB20JANZRH+PE00	Fares without penalty
FSZRH10JANDXB20JANZRH+:NR	Fares without restrictions
FSZRH10JANDXB20JANZRH+TE-CH	Tax exempt

Availability modifiers are used in the same manner as with Focalpoint Shopping from Booking File (see page 12):

Examples:

Input formats:	Descriptions:
FSZRH10JANDXB20JANZRH+//*A	Pricing request with preferred alliance
FSZRH10JANDXB20JANZRH++LX/EK	Pricing request with preferred carriers
FSZRH10JANDXB20JANZRH++LX#/EK#	Pricing request with preferred carriers only
FSZRH10JANDXB20JANZRH++.D	Pricing request with preferred flight type
FSZRH10JANDXB20JANZRH++-BUSNS	Pricing request with preferred cabin class
FSZRH10JANLON20JANZRH++M	Pricing request with multi airport processing

Combining modifiers are used in the same manner as with Focalpoint Shopping from Booking File (see page 13):

Example:

Input format:	Description:
FSZRH10JANDXB20JANZRH+:NR++LX#	Pricing Request: <ul style="list-style-type: none"> • only for fares without restrictions • only for flights with the carrier indicated

Shopping regardless of Availability

The modified shopping command of **FSA** can be used to bypass airlines availability and link status in order to return the lowest possible shopping solution. This is similar to current functionality offered by Fare Quote Best Buy (**FQBA**).

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